























# ABOUT US

Vietnam is a tropical country with a diverse and developed ecosystem, where fruit and vegetable crops of wide varieties are growing and being highly appreciated for their quality in the Southeast region. The nature of Asia has given us the best, and Long Uyen has a mission to bring it to people worldwide.

Long Uyen Co., Ltd is a leading manufacturer and exporter of frozen agricultural products in Vietnam, headquartered in Ho Chi Minh City. Established in 2009, after many years of development, Long Uyen continuously improves the product quality through research and application of modern technology in cultivation, production and preservation management to meet the increasingly demanding requirements of global consumers.



Long Uyen brings high-quality products to the world thanks to innovative research from rapid freezing technology, which is better than existing methods on the market. Besides we are increasing the value chain by sharing knowledge with farmers, helping them create valuable products by applying low-carbon practices.

Goal: Increase the Value Chain of agricultural products for all participants in the Value Chain.

Vision: To become the leading high-quality agricultural product supplier in Vietnam and the region.

Mission: To be a bridge to bring Vietnamese agricultural products to every corner of the world with perfect product and service quality.

Motto: Reach to top quality.

#### **OUR FACTORY**

Long Uyen factory is located in Tien Giang Province – Vietnam, the southern region's critical area for tropical fruits and raw materials of the agricultural products.

Through many years of experience handling and exporting frozen agricultural products, Long Uyen constantly develops the continuous learning to put the knowledge into production lines with new freezing technology, helping preserve products and maintain their freshness. In addition, the team of engineers and R&D researches new solutions to improve efficiency of preservation methods and diversify value-added products.

### MANUFACTURING FACTORY MEET CUSTOMERS' NEEDS

Cold storage system (-25°C) with a capacity of 1,000 tons, with an import-export system for production lines and cold storage satellites with a total of 3,000 tons;

LQF new technology fast freezing line system with a capacity of 2,000 kg/h;

IQF fluidized bed fast freezing line system with a capacity of 2,000 kg/h;

The BQF (-40°C) freezing system has a freezing capacity of 10-12 tons of finished products/day and night;

The system of machines and equipment for the production line is synchronous and modern. The system of weighing - packing - product inspection lines is fully automatic, meeting international standards;

The water supply system meets the microbiological standards, and the wastewater treatment system with a capacity of 250m3/h reach the national average (A);

Central air conditioning system meet working conditions for the processing area and room temperature at the standard level in agricultural product processing;

Standard laboratory.

Many automatic equipment and machines have been used by Long Uyen, reducing the impact and dependence on people also to increase hygiene during the production process.

Average annual production capacity: 12,000-15,000 tons of finished products.

### DEVELOPMENT AND EXPANSION IN A SUSTAINABLE WAY

Long Uyen keeps improving its model and make it easy to scale into other areas and crops to secure the amount of supply needed for clients. Long Uyen also joined hands with local authorities to set up a record-keeping system to ensure origin traceability and create added value for agricultural products of Vietnam.

### MARKET & PRODUCTS DEVELOPMENT

As a supplier in the supply chain, Long Uyen's products are distributed at big retailers and supermarkets, such as Lotte, Emart in Korea, Seiyu in Japan, Costco in USA, ALDI, IGA, Woolworths Supermarket, Coles Supermarkets in Australia. These are our target customers in our effort to create sustainable supply chain with high-technology organic farms and state-of-the-art processing lines, creating jobs and protecting the environment.



Along with that, Long Uyen continues to develop and supply products to large distribution channels to increase quantity, ensuring output for farmers and increasing our brand value in the global market.

#### **SUSTAINABLE**

Long Uyen is committed to bring tangible and intangible values from development cooperation policies, product quality uniformity, and fair competition in our supply chain. We balance these factors at the most optimal level, bringing the aspiration of Vietnamese agricultural products to the world. Sustainability is based on the contributions of an integrated value chain.

At Long Uyen we understand that sustainable development is the key to success and is actively acting and investing in the Value Chain to contribute to Sustainable Developments Goals. Vietnam has submitted the NDC to Paris Agreements with its intention to reduce emission by 2030 and 2050. Long Uyen contributes to the NDC in several ways:

### SOURCE OF AGRICULTURE PRODUCTS

Long Uyen invests and develops agricultural land across the country with the focus on the southern regions, the main area of fruits and vegetables, to secure the demands of our clients. Through association and investment with farmers; cooperations to expand the productivities of farmlands, by keeping the diversities and avoiding mono cultures of agricultural products.

## FARMERS FOLLOW LONG UYEN'S QUALITY STANDARD

Long Uyen believes that the long-term win-win development is to improve farmer's knowledge, increasing social and economic benefits. To increase the Value Chain for all participants we provide knowledge, sharing farming experiences, guiding them to low carbon practices contributing to Climate Change mitigation activities with a goal safeguarding the people and the environment.

- \* Our factory is powered 80% by solar energy
- \* Advising our farmers to adapt low carbon practices. Like soil enhancement and water reduction techniques in agriculture, expansion of renewable energies. Reducing the use of fossil energy.

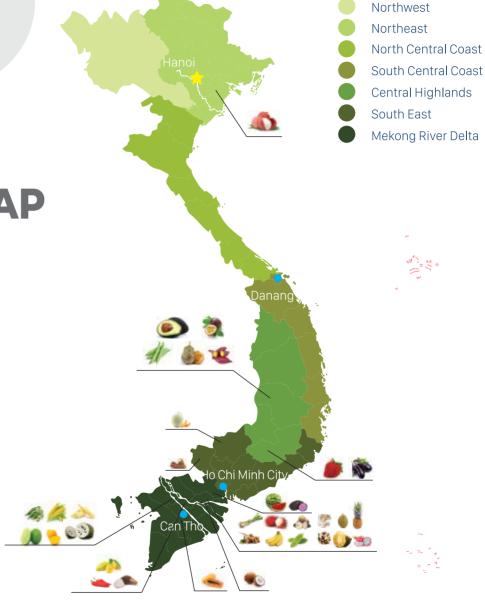
From the 17 Sustainable Developments Goals (SDG), Long Uyen is actively contribute to SDG 3,5 and 12. Long Uyen's management team through the whole Value Chain, more than 60% are women.



# **VIETNAM FRUIT MAP**

#### **PRODUCT QUALITY CONTROL**

Long Uyen works with many farms in the supply chain, over 40 different products of over 20,000 hectares across Vietnam. We work only with certified packaging suppliers and specialized transportation systems, transporting raw materials from the planting area to the factory and transporting finished products to the port. The quality management staffs also manage, monitor, and retrieve accurate and continuous information according to our QC system.



#### HARVEST SEASON OF FRUITS AND VEGETABLES IN VIETNAM

	1	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC				JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
Red Dragon Fruit	•	0	0	0	0							0	0	Milk F	ruit	8	0			0	$\circ$	$\circ$	$\bigcirc$	0	0	0	0	
White	30	0	0	0							0	0	0	Litchi		1	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	0		0	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\overline{\bigcirc}$	$\circ$
Dragon Fruit Longan	Total State of the last of the													Coco	nut	<b>6</b>								<b>O</b>	<b>O</b>	<b>O</b>	<b>O</b>	<b>O</b>
Avocado	<b>(S)</b>	$\circ$	$\bigcirc$	$\bigcirc$								$\bigcirc$	$\bigcirc$	Cala	mansi	dist												
Pineapple	CHARLE STATE													Taro		-												
Passion Fruit	1	0	0	0	0	0					0	0	0	Cassa	iva	-											$\bigcirc$	$\bigcirc$
Lemon without seed		0	<b>O</b>	0	<b>O</b>								0	Purpl	e Yam		$\bigcirc$	$\bigcirc$	$\bigcirc$									
Rambutan		$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	<b>O</b>				0	$\bigcirc$	$\bigcirc$	$\bigcirc$	Pump	okin		0	0			0	0	0			$\bigcirc$	$\bigcirc$	$\bigcirc$
Banana	-													Swee	t Potato	W												
Strawberry							$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$			Loofa	h	1											$\bigcirc$	$\bigcirc$
Soursop	03	0	0	0								0	0	Mush		W.												
Papaya	-													Oyste Mush	er iroom	p												
Waterelon	-													Chilli		-	0					<b>O</b>	0	<b>O</b>	<b>O</b>	<b>O</b>	<b>O</b>	0
Cantaloupe	CL													Lemo	ngrass	STATE OF THE PARTY												
Melon	•													Eggp	lant	Sec.												
Jackfruits	0	0	0	0							0	0	0	Okra		1	0	$\bigcirc$	$\bigcirc$	$\bigcirc$						<b>O</b>	<b>O</b>	0
Durian														Baby	Corn	2												
Mango (Cat Chu)	0	$\bigcirc$	0					$\bigcirc$		0	0	0		Swee	t Corn	1												
Mango (Keaw)											0	0		Bitter	Melon	1												
			NO CROP SMALL YIE						YIELD		ADDITIONAL CROP     PEAK CROP																	





















whole



dice



stick



**DRAGON FRUIT (WHITE)** 



**DRAGON FRUIT ( PURPLE )** 



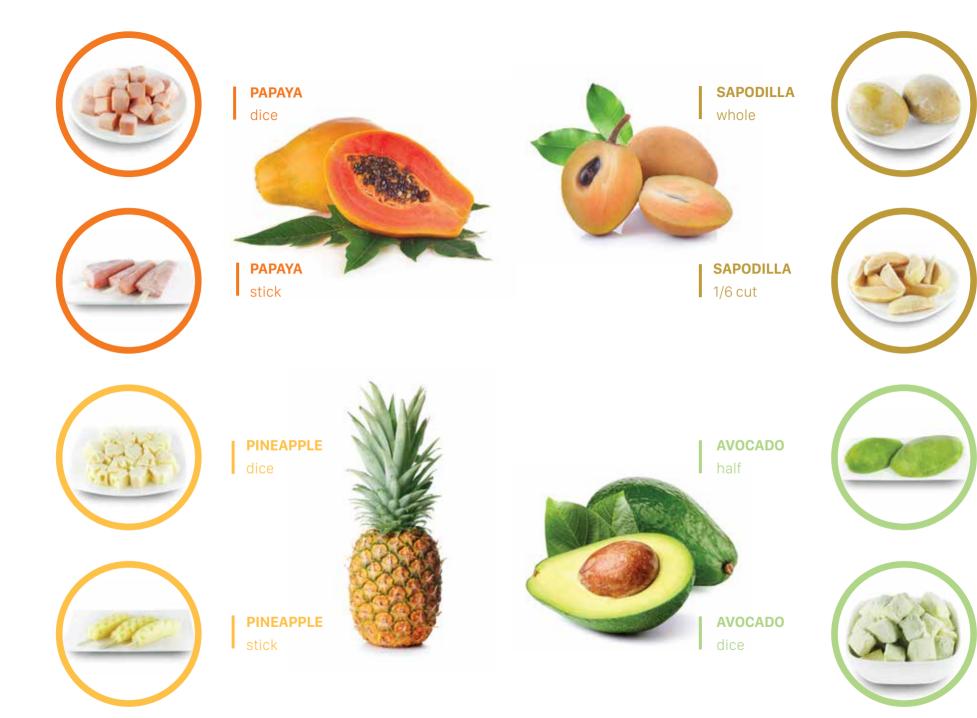
whole

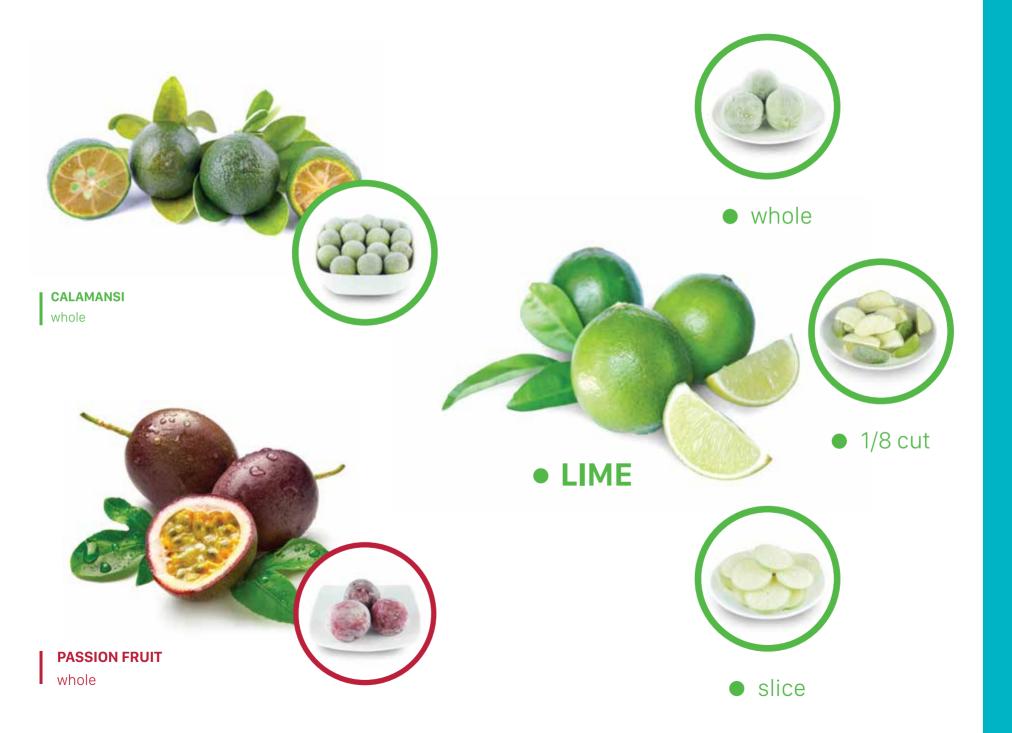


dice



stick

























**DRAGON FRUIT (WHITE)** puree



**DRAGON FRUIT ( PURPLE )**puree



**WATER MELON** puree



SUGERCANE inice



**COCONUT** water



FRUITS PUREE BAR

mango - passion fruit
summer melon - water melon
strawberry - durian



**MANGO** puree



**PASSION FRUIT** juice without seed



**PASSION FRUIT** juice with seed





















shred



**PURPLE YAM** half





half



• TARO



CASSAVA



CASSAVA



slice





cut



• cut - blanch



• JAPANESE SWEET POTATO



whole



slice - blanch



VIETNAMESE HOLLOW DONUT



VIETNAMESE STICKY RICE DUMPLING



VIETNAMESE STEAMED RICE CAKE



FRIED BREADSTICKS



VIETNAMESE BAKED CASSAVA CAKE



STICKY RICE CAKE WRAPPED IN WATER COCONUT LEAF





**PEANUT STICKY RICE** 



**MAGENTA PLANT STICKY RICE** 



MUNG BEAN COATED STICKY RICE



**GREEN BEAN STICKY RICE** 



**BLACK BEAN STICKY RICE** 



WHITE COW-PEA
WITH COCONUT GRUEL



STEAMED MOMORDICA GLUTIOUS RICE



VIETNAMESE STEAMED BLACK STICKY RICE



SWEET GLUTINOUS RICE DUMPLINGS





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